

**ARTICULATION AGREEMENT
HILLSBOROUGH COUNTY PROGRAMS OF STUDY PARTNERSHIP**

Distribution and Logistics Management Program (HTC)
And
*Associate in Science in
Industrial Management Technology Program (HCC)*

In a continuing effort to serve the needs of students in Career Certificate Programs, **Hillsborough Community College** enters into this agreement with **The School Board of Hillsborough County, Florida**, to award college credit toward an **Associate in Science** degree in *Industrial Management Technology (AS.INDM)* to completers of Hillsborough Technical Colleges' *Distribution and Logistics Management Program (M812040)* as delineated below:

PSAV Career Certificate Program <i>Hillsborough Technical Colleges</i> School District of Hillsborough County, Florida			Postsecondary Institution: <i>Hillsborough Community College</i>		
Program/Courses	Clock Hours	PSAV Course Numbers	Course Code	Course Name	Awarded Credits
Customer Service Specialist	225	MNA0088	ETI2941	Industrial Management Practicum	30
Billing Clerk	225	MKA0631			
Stock Clerk	150	MKA0632			
Sales Representatives, Wholesale & Manufacturing	300	MKA0633			
Total Clock Hours	900			Total credits	30

This agreement makes it possible to award **30** articulated credits to a student who has completed the stated Hillsborough Technical Colleges' Career Certificate Program if the student meets the following criteria:

- Enroll in the *Industrial Management Technology* Program seeking the Industrial Management Technology Degree;
- Request articulation within three years of PSAV completion date;
- Furnish official copy of PSAV transcript indicating *Distribution and Logistics Management* program completion;
- Satisfactorily complete the PSAV program with a B or better in the program courses;

AND

Hillsborough Technical Colleges has complied with the following provisions:

- Hillsborough Technical Colleges agrees to provide to the Industrial Management Technology Program Manager copies of the course syllabi and a copy of the Program Guide for each of the Articulated Courses upon updates in course curriculum:

MNA0088, Customer Service Specialist
MKA0631, Billing Clerk
MKA0632, Stock Clerk
MKA0633, Sales Representatives, Wholesale and Manufacturing

**HILLSBOROUGH COUNTY PUBLIC SCHOOLS
CAREER, TECHNICAL and ADULT EDUCATION**

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- Hillsborough Technical Colleges agree to meet the teaching objectives for each of the credited courses that Hillsborough Community College does for:

ETI2941, Industrial Management Practicum

- Hillsborough Technical Colleges agree to use the following textbooks for the Articulated Courses and not to change textbooks without the prior written permission of the Industrial Management Technology Program Manager:

Introduction to Materials Management, 8th ed., 9780134156323
Mean Jeans Manufacturing, 4th ed., 9780538440585

The articulating agency will annually review the contents of the curriculum and the qualifications of teachers employed by Hillsborough County Public Schools. The purpose of the review is to verify that competencies are being taught and are equivalent to the postsecondary institution's course(s) which has been designated as equivalent and for which college credit is being offered.

This articulation agreement for the 30 credit(s) toward the *Hillsborough Community College Industrial Management Technology Degree* is effective upon final signature of both institutions' representatives, and will be reviewed five years from this date. This agreement may be terminated by either party upon 60 days written notice.

Signatures below indicate endorsement and attestation of this agreement.

Hillsborough Community College

**The School Board of Hillsborough County,
Florida**

I hereby endorse the above articulation agreement:

By: 
Betty Viamontes, Chair, Board of Trustees

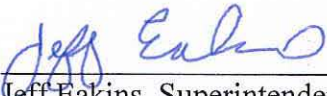
By: 
School Board Chair
TAMARA SHAMBURGER

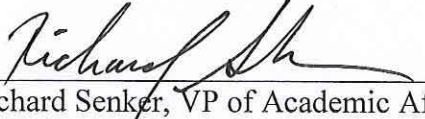
Date: 8/28/19

Date: OCT 15 2019

I hereby attest the above articulation agreement:

By: 
Dr. Kenneth Atwater, President

By: 
Jeff Eakins, Superintendent

By: 
Richard Senker, VP of Academic Affairs

Date: OCT 15 2019

Date: 7/22/19

APPROVED AS TO FORM & LEGALITY


GENERAL COUNSEL

HILLSBOROUGH COUNTY PUBLIC SCHOOLS
CAREER, TECHNICAL and ADULT EDUCATION

**Industry Certification/Credential/PSAV to AS Industrial Management
Credit Articulation Identification Form**

AS Degree Name: Industrial Management Technology **CIP Number:** 1652020501

Industry Certification/Credential/PSAV: Distribution and Logistics Management

College Credit: According to State of Florida's Curriculum Frameworks (<http://www.fldoe.org/academics/career-adult-edu/career-tech-edu/curriculum-frameworks/2017-18-frameworks/manufacturing.stml>), the purpose of the AS Degree in Industrial Management Technology is to:

...offer a sequence of courses that provides coherent and rigorous content aligned with challenging academic standards and relevant technical knowledge and skills needed to prepare for further education and careers in the manufacturing career cluster; provides technical skill proficiency, and includes competency-based applied learning that contributes to the academic knowledge, higher-order reasoning and problem-solving skills, work attitudes, general employability skills, technical skills, and occupation-specific skills, and knowledge of all aspects of the manufacturing career cluster.

The State Curriculum Framework goes on in the *Special Notes* section to state:

Students may provide valid evidence of technical or industrial competencies as specified in the curriculum frameworks of an accredited postsecondary adult or postsecondary vocational institution. Students may also provide valid evidence of acquired skills through portfolios, documented work history, and registered apprenticeship programs that meet program outcomes as determined by the college.

Industrial elective credits may also be awarded based on the type of program, length of program, certifications or licenses awarded under articulation agreements between PSAV program schools and/or industrial/technical license articulation agreements.

Industrial elective credits may also be satisfied by the completion of special courses and certificate programs offered by the college specified in the elective section of the college's degree plan.

The purpose of this form is to document the validation of acceptable forms of evidence of the students' *technical or industrial competencies* and/or *acquired skills* that meet program outcomes.

The number of college credits awarded by the articulation agreement is determined by HCC faculty's assessment of the certification/credential/PSAV. A minimum of 30 clock hours of training or work experience will be required for every college credit awarded to a maximum of 30 credit hours. The 30 to 1 clock hour conversion is based on the guidelines for state reporting and FLDOE unit definition of a clock hour.

Validation Mechanism: To be eligible for articulation, the student must show evidence of their current **Distribution and Logistics Management** certification/credential and it must have been issued within three (3) years prior to their enrollment in the program.

Rationale/Justification: **Distribution and Logistics Management** certification represents industry acknowledgement of technical skill attainment of competencies in the AS in Industrial Management Technology program. HCC faculty reviewed the following:


- State Curriculum Frameworks
- Course Syllabi
- Course Exams
- Course Scope and Sequence
- Textbooks/Course Materials
- Other Training Agreement (Employer)

The **Distribution and Logistics Management** certification/credential will serve as equivalent substitutions for the HCC courses identified below.

Post-Secondary Adult Vocational/Apprenticeship/Corporate Training Program			Post-Secondary Institution: Hillsborough Community College		
Program/Courses	Clock Hours	PSAV Course Numbers	Course Code	Course Name	Awarded Credits
Customer Service Specialist	225	MNA0088	ETI 2941	Industrial Mang. Practicum	30
Billing Clerk	225	MKA0631			
Stock Clerk	150	MKA0632			
Sales Representative, Wholesale & Manufac.	300	MKA0633			
Total Clock Hours	900			Total credits	30

Total Credits Awarded for the courses listed above is 30.

Signatures



Signature Department Chair, Engineering Technology

2/5/19

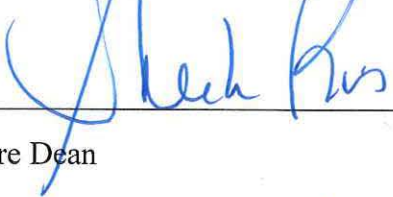
Date



Signature Department Chair, Industrial Management

2/5/19


Date



Signature Dean

2/5/19

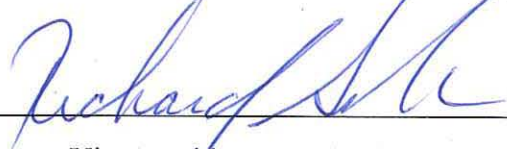
Date



Signature Director, Associate in Science Programs

2/5/19

Date



Signature Vice President, Academic Affairs

2/8/19

Date



Director, HCPS Workforce & Continuing Ed.

4/9/19

Date